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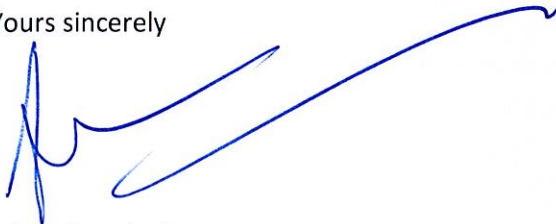
Dear Dean

I write to provide industry's support for Service IQ's response to the New Zealand Productivity Commission's *New models of tertiary education issues* paper.

The industry is working hard to develop hospitality as a career and provide structured career pathways. Hospitality New Zealand plays an active part in Service IQ's Industry Advisory Group, and agree that ITO's such as Service IQ provide the skills, expertise and knowledge to link between government agencies, tertiary providers, employers and trainees. It is vital that ITO's hold a central role between the tertiary education system and employers to ensure that the demands from industry are met.

In summary, Hospitality New Zealand strongly endorses Service IQ's response to this paper.

Yours sincerely



Adam Cunningham  
National President